AREA, PAYMENT AND METHODS OF AFTER-SALE SERVICE:



MACHINERY OR ACCESSORIES PRODUCED / SALE BY HCI CONVERTING EQUIPMENT CO. LTD WILL BE RESPONSIBLED BY US FULLY FOR ITS AFTER-SALE SERVICE.

- I. METHOD OF SERVICE:
 - (1). RESPONSES MADE BY FAX, VIA TELEPHONE OR TELEX.
 - (2). REPAIRED OR EXPLANATION HELD AT YOUR COMPANY.
 - (3). SPARE-PARTS SENT BY MAIL AND TO BE REPLACED BY YOUR PARTIES.
 - (4). SPARE-PARTS MAINTENANCE SENT BY YOUR PARTIES.
 - (5). REPAIRMENT/ MAINTENANCE OF YOUR MACHINERY AT OUR FACTORY.

II. AREA OF SERVICE:

- (1). PRE-SALE SUGGESTION WITH NECESSARY PLANNING.
- (2). PRE-SALE EXPLANATION OF MACHINERY CHARACTERISTICS.
- (3). AFTER-SALE OF MACHINERY MAINTENANCE GUIDANCE.
- (4). AFTER-SALE SERVICE AND MAINTENANCE.

Ⅲ. RESPONSIBILITY AREA:

- (1). MACHINERY STRUCTURE:
 - 1-1. OUR FACTORY IS ONLY RESPONSIBLE FOR THE USAGE CONDITIONS AS STATED ON THE CONTRACT AGREEMENT FOR THE MACHINERY STRUCTURE.
 - 1-2. PROBLEM ARISES DUE TO ALTERATION OF STRUCTURE MADE AT WILL BY CLIENTS IS NOT THE RESPONSIBILITY OF OUR COMPANY.
- (2). OPERATION TECHNIQUES:
 - 2-1. RECEIVING PAYMENT OF OPERATION TECHNIQUES:

 OUR FACTORY WILL PROVIDE EVERY NECESSARY NUMERICALLY BASED

 PRODUCTION IN REALITY AS THE MOVEMENT OF SLITTING, REWINDING

 LAMINATING CUTTING AND ETC.
 - 2-2. NOT RECEIVING PAYMENT OF OPERATING TECHNIQUES:
 - 2-2-1.OUR COMPANY WILL TO THE BEST OF OUR KNOWLEDGE INFORM OUR CLIENTS THE OPERATION TECHNIQUES OF THE RELATED MACHINERY. PLEASE BE INFORMED THAT THE INADEQUATE INFORMATIONS IS DUE TO OUR COMPANY FEATURES AS THE MANUFACTURER.
 - 2-2-2.OUR COMPANY WILL NOT TAKE ANY RESPONSIBILITY OF THE RUCTURE OR ANY SPARE-PARTS DAMAGED DUE TO INCORRECT OPERATING TECHNIQUES.
- (3). PRODUCTS PRODUCED BY THE MACHINERY:
 - 3-1. THE SPECIFICATION CHARACTERISTICS OF THE PRODUCTS MUST BE RESPONSIBLE BY THE CLIENTS FULLY.
 - 3-2. OUR COMPANY WILL NOT BE RESPONSIBLE FOR THE PRODUCTS PRODUCED BY THE MACHINE.



IV. PAYMENT:

- (1). FREE PROVISIONS OF THE NECESSARY SPARE-PARTS BY OUR COMPANY DUE TO MALFUNCTIONS OF THE CONTROL SYSTEMS AND SPARE-PARTS OF THE NERY(CALAMITY OR HUMAN CAUSE IN EXCEPTION) WITHIN ONE YEAR AS OF THE DATE THE MACHINE OUT OF FACTORY.
- * HOWEVER, OUR COMPANY HAS THE RIGHT TO DEMAND OUR CLIENTS TO PAY THE AMOUNTED SUM IN ADVANCE AND WILL BE REFUNDED AFTER THE CAUSE OF MALFUNCTIONS IS BEING APPROVED BY US.
- (2). THE PAYMENT TERM ON THE MAINTENANCE AND REPAIRMENT OF TECHNIQUES CAUSE AND OPERATION GUIDANCE ARE AS FOLLOWS (WITH CONDITIONS CONSIDERED):
 - 2-1. RETURN TRANSPORTATION, LODGING AND MEALING.
 - 2-2. WAGES: US\$200/DAY/PERSON.
- (3). THE MAIN CONSIDERATION TO SUGGEST CLIENTS TO PURCHASE EASILY BROKEN SPARE-PARTS IS TO MINIMIZE LOSS DUE TO TIME USED IN MAILING AND STOP PRODUCING. FREE PARTS THAT ARE EASILY BROKEN DUE TO UNQUALIFICATION WILL BE REPLACED WITHIN ONE YEAR AS OF DATE GOODS OUT OF FACTORY.
- (4). OUR COMPANY WILL EXECUTE A ROUND-TRIP SERVICE AS SCHEDULE OR ESTABLISH A LOCAL SERVICE AREA TO MEET THE NEEDS OF MARKETING REQUIREMENTS ON LATER DAYS. THIS IS TO PROVIDE A SATISFACTORY SERVICE TO CUSTOMERS WHO PURCHASE OUR MACHINERY.

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